

Role Description

Role	Head of Strategic Growth
Reporting to	Director of Philanthropy
About Community Foundation Ireland	<p>As a philanthropic hub, we believe strategic giving has the power to create meaningful change and achieve our mission of Equality for All in Thriving Communities.</p> <p>Community Foundation Ireland plays a vital role in promoting positive social change and community development throughout the country by connecting donors with local causes and effectively managing charitable resources.</p> <p>We take an inclusive holistic approach to delivering impact across four key areas, which reflect both long-standing and emerging challenges:</p> <ul style="list-style-type: none"> – Sustainable Futures places Community Foundation Ireland as leaders on biodiversity and climate-action, working in partnership with communities as well as Government to address the biggest challenges of all. – We nurture Inclusive Communities where everyone is respected and has the opportunity to contribute and thrive. – We Empower Generations to ensure everyone is heard and respected irrespective of age. – Accelerating Change sees us working with change-makers to overcome systematic and societal barriers to equality and fairness. <p>It serves as a philanthropic hub for Ireland which is a source of knowledge, expertise and information to ensure effective and strategic giving and serves as a resource for individuals, families, and organisations to establish funds or contribute to existing funds with specific charitable goals.</p> <p>Established in 2000, Community Foundation Ireland has grown significantly, with over €100m in donations in the past 5 years and an ambitious plan for growth by 2030.</p>
About the Role	<p>Working closely with the Director of Philanthropy and a team of values driven professionals, The Head of Strategic Growth will drive a Strategy of Growth working to support Community Foundation Ireland in its important work as a leading philanthropic hub.</p> <p>If you believe in the incredible power of philanthropy and like us you are brave and solutions focused, this newly created role presents an incredible opportunity for you to play a key role in our ambitious plans</p>

	<p>for the years ahead.</p> <p>This is a unique opportunity for an experienced business development/marketing professional with a proven track record in major gift fundraising and philanthropy or engaging with private clients to have a real impact on the future of social change in Ireland.</p>
<p>Key responsibilities</p>	<ul style="list-style-type: none"> • Drive, communicate and measure Community Foundation Ireland's strategy to achieve agreed income growth. • Develop and lead on creative and innovative approaches to growing the long-term funds of the Foundation, including endowment and legacy as well as the Foundation's own funds, including our Climate and Nature Fund. • Develop and implement targeted campaigns to engage selected sectors including wealth advisers, technology and energy. • Develop and implement segmentation plans around key audiences and demographics, including High Net worth Individuals and Families. • Work with a motivated and high performing team to deliver the Growth Plans of the Foundation.
<p>About You</p>	<ul style="list-style-type: none"> • A seasoned business development /marketing/ philanthropy professional with a proven capability in leading successful growth campaigns, in particular in relation to major gifts and high net worth individuals and families • Ambitious with a high level of energy and an exceptional work ethic • Developed people management and team building skills • Champion of collaborative working and demonstrate the ability to drive change • Excellent oral, written and interpersonal skills and the ability to engage at a senior level, with a strong track record of stakeholder management <p>To succeed in this role, you will be a self-starter with high personal standards and the ability to pursue goals with drive and energy and will believe in the mission and values of Community Foundation Ireland.</p>
<p>Terms</p>	<ul style="list-style-type: none"> • Full-time, permanent role 35 hours per week • Hybrid working – based in Dublin 2 office on Wednesday & Thursday currently with option to work from either office or home on other days • Competitive salary in the range €73,701 - €82,000 Contributory Pension • Income Protection and Death in Service Group Scheme. • TaxSaver and Bike to Work Scheme. • Voluntary Time Off & Corporate Social Responsibility (CSR) Programme. • Employee Assistance Programme (EAP). • Regular team-based activities and social activities.

	<ul style="list-style-type: none">• Convenient city centre location.• Networking opportunities with key stakeholders.• Community Foundation Ireland is a strong promoter of personal and continuous professional development.
Application	<p>Please apply including a CV and cover letter to careerscfi@foundation.ie by 1st November 2024 at 5pm. Informal enquiries are welcome to Suzanne Mulholland on 086 6001039</p> <p>We warmly welcome applications from a diverse range of backgrounds and experiences. We are committed to making our recruitment processes accessible to everyone and are flexible in how we receive information. If you would like to apply via a different format or let us know how we can support you to be the best you can be.</p>